

Local Experts Present Free Home Seller Seminar

Learn to Avoid Costly Mistakes When Selling Your Home

Realtor Maureen Spriggs, mortgage VP Betsy Hanrahan and home staging consultant Anne West will present a free seminar titled "How to Sell in a Buyer's Market," Tuesday, May 12, 7-9pm, Wilmette Public Library, 1242 Wilmette Ave., Wilmette, providing information and strategies to help area home sellers compete successfully in today's real estate market.

The seminar will cover:

- What changing market conditions mean for sellers
- Factors that influence property

value

- The importance of pricing properly from the start
- How home staging can provide a competitive edge
- Mortgage programs now available to home buyers
- What it takes for buyers to qualify for a mortgage today
- Buyer incentives that work best
- Costly mistakes to avoid

There is no charge, but seating is limited, so call 847-687-5957 to reserve your place.